

PRESSEMITTEILUNG

Full speed ahead in the new year – Würth Industrie Service closed financial 2019 with sales volume of EUR 582 million

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In terms of economics, Würth Industrie Service GmbH & Co. KG can look back on an eventful year 2019 and continues its course of the last years against the backdrop of the current economic situation. The company trading with modular C-parts solutions with a focus on all needs of manufacturing industry customers reported a sales volume of EUR 582 million in 2019, corresponding to an increase of 2.5 percent.

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More than 20 years of expertise in the core business of C-parts management

Würth Industrie Service reached a milestone in its corporate history celebrating the 20th company anniversary in 2019. In the 20 years of corporate history, more than 20,000 customers from all over Europe have been placing their trust in the solutions offered by Würth Industrie Service. A company of the Würth Group, Würth Industrie Service offers its customers made-to-measure logistics sourcing and service concepts such as scanner-supported storage rack systems, automated electronic ordering systems or just-in-time supplies in Kanban container systems. Boasting more than 20 years of experience in the market, Würth Industrie Service has become established as the number one partner for C-parts for industrial applications with its CPS® (C-product service) brand. What is needed for this type of professional industrial C-part supplies: a product range comprising more than 1,100,000 items, including conventional connecting systems and fasteners, DIN and standard parts, auxiliary materials and operating supplies such as PPE and technical chemicals, as well as special parts as per drawing. The introduction of additive manufacturing (3D printing) also entails an extension of our previous C-parts range by further product groups. They are the basis for direct deliveries to customers all around the world and for connected C-parts solutions for procurement, intralogistics, assembly stations, assembly lines or maintenance.

Assembly lines are becoming more and more flexible, digitalization is now almost a matter of course. Connected and coordinated logistics processes are the basis for Industry 4.0 as part of today's C-parts management. Würth Industrie Service focuses on processes and systems that are to be designed in a

safer and more user-friendly way based on digital solutions. Additional solutions allowing customers to design their entire supply chain in a digital and more transparent way, such as innovative vending technologies like ORSY®mat WGT, a system with integrated weighing cells for automated ordering of almost all auxiliary materials and operating supplies, or ORSY®mat CHE, a system ensuring safe, lawful and clear storage of hazardous substances including an automated reordering function, round off Würth Industrie Service's portfolio. Logistics is also increasingly benefiting from the latest development towards Industry 4.0. Robots are already firmly integrated in several internal logistics processes. They assist employees in processes such as bin picking, bin palleting, tray picking and shipping palleting; open shuttles serve as driverless transport systems. By taking over strenuous physical tasks and thanks to their permanent operation, these robots improve both ergonomics as well as productivity. Nevertheless, the following is still right: "Industry 4.0 is characterized by interaction. Interaction between humans and machines, interaction between an individual and the connected system world." says Stefan Reuss, Head of Digital Solutions and IT at Würth Industrie Service.

Expansion of Industriepark Würth: Investments in the future

The most modern logistics center for industrial supplies in Europe, that of Würth Industrie Service in Bad Mergentheim, constitutes the hub of all our activities. The company invested a total of EUR 60 million into the future of Industriepark Würth to ensure maximum supply security and highest product, service and system quality. The expansion of the Würth Industrie Service logistics center started to take shape. Between 2018 and 2020, a total of EUR 160 million were invested in expansion measures to ensure supply security of our customers in Europe. Additionally, measures were taken for a road relocation to use the old road in Unterbürgerwald as one-way access road to the compound for trucks and build a large parking lot for trucks there. This truck access was opened in November 2019. From the years dedicated to setting up the business until now, more than EUR 330 million have been invested in both the location and the logistics center.

Employees are the keys to success

"We consider our employees as the key to future success", says Rainer Bürkert, Executive Vice President of the Würth Group and Managing Director of Würth Industrie Service. "They are the ones who jointly drive our corporate success

forward.”

Currently, the company employs more than 1,700 people. 200 employees are doing an apprenticeship or enrolled in a cooperative degree at the Cooperative State University Baden-Württemberg, which corresponds to a training rate of 12 percent. Offers of professional and personal further training are always a top priority in our company. Several training units for almost all specialist fields serve as basis for the qualification of our up-and-coming staff.

As our labor world is developing towards Industry 4.0, new professions emerge. This is why the company, in cooperation with IHK (Chamber of Industry and Commerce) and DHBW (Cooperative State University Baden-Württemberg), is focusing on the adjustment of training content and the development of new types of apprentice jobs and degrees. This resulted, for instance, in offering the Digital Business Management degree, preparing up-and-coming staff for changing processes in the era of Industry 4.0. Online training courses and e-learning measures are additional measures that allow us to act regardless of the location and on an international level.

Internationality as a success factor

The Würth Industrial Network (WINWORK) also developed in a consistent manner in 2019. At more than 56 companies. In more than 40 countries. With more than 5,000 employees. This way, we were able to provide comprehensive personal consulting and ensure a smooth exchange of all important information on the same high quality and system standard across individual production sites and requirements. In total, a global sales volume of EUR 1.679 billion was generated in 2019.

Pictures:



Picture 1: Luftaufnahme Industriepark Würth.jpg

Picture caption 1: Industriepark Würth

Picture source 1: Würth Industrie Service GmbH & Co. KG



Picture 2: Robotik im Einsatz.jpg

Picture caption 2: Investments in new technologies in logistics - Picking robot for bins

Picture source 2: Würth Industrie Service GmbH & Co. KG